Fixing Skills Gaps Across Departments

Boost Performance With Department-Specific Learning Paths

Thrive in The Digital Era



93% Completed in time 9/10 Satisfaction score 75 NPS

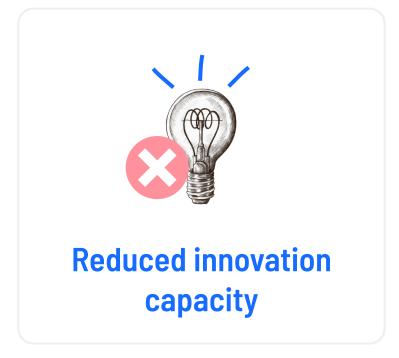


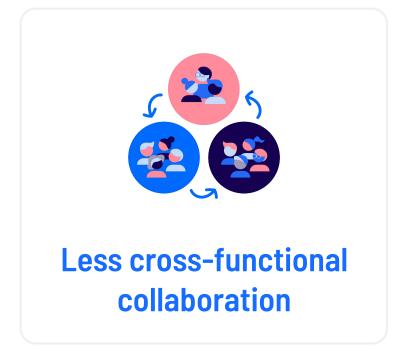
of core skills are expected to change by 2027, highlighting significant skills gaps across various industries.

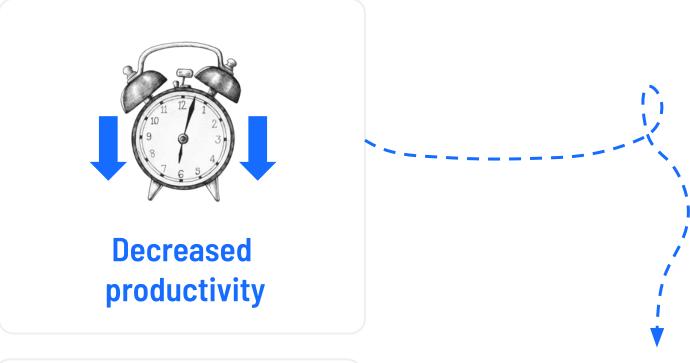
World Economic Forum's 'Future of Jobs Report' 2023

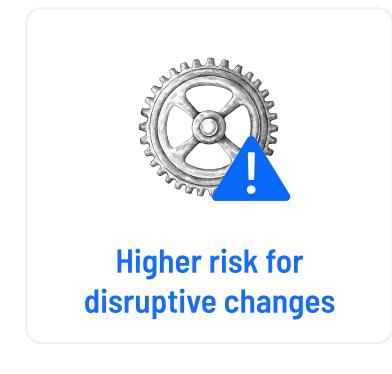


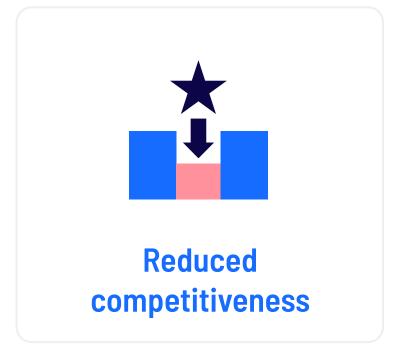
This widening digital skills cap can lead to













Upskilling is essential in today's rapidly evolving digital landscape to ensure businesses stay competitive and adaptable. As new technologies emerge, employees must develop the skills to leverage these tools effectively, driving innovation, productivity, and efficiency.





But Where Should We Be Upskilling/Reskilling?

It's no easy task to run learning needs assessments and decide which capabilities teams should focus on next.



Safeguarding your **Digital Assets**



Effective communication



Data Driven Strategies



Agile Leadership and Power Skills Communication



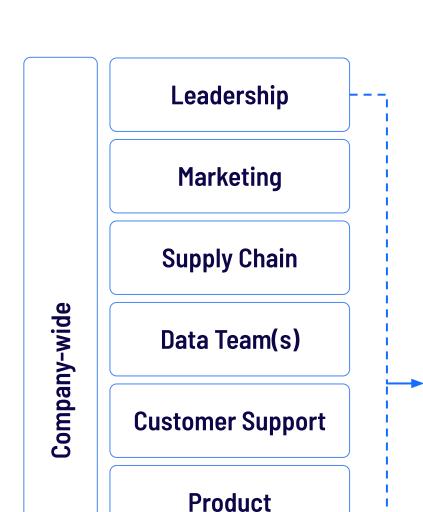
Resilience in the workplace



Al Business

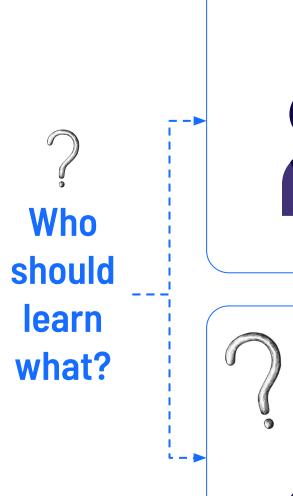
Strategy

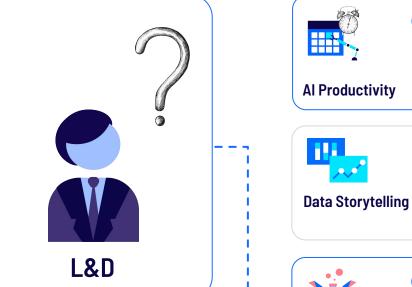
Project Management Fundamentals

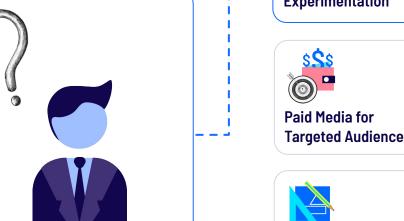


Commercial

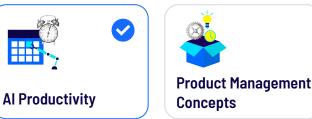
HR







Functional Leaders







Product Mission &

Vision







Ideation

Techniques

Digital Marketing

Data Presentation

Cultivate a Learning

Organisation

Fundamentals

!!!

Data Visualisation Basics



















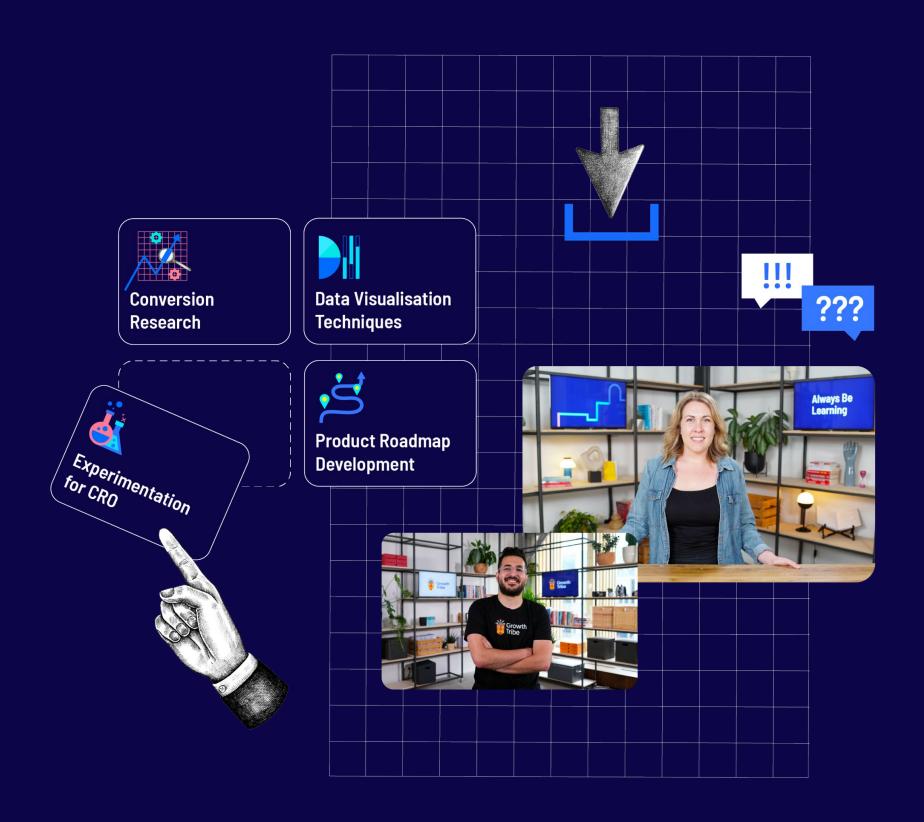






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Supply Chain Teams





of supply chain leaders believe their organisation has a high level of digital supply chain maturity.

Gartner. (2023). Supply Chain Technology User Wants and Needs Survey.





The Top 3 Challenges We Usually See in Supply Chain Teams

Common Obstacles That Impact Performance



1. Inefficiencies and Higher Costs due to Lack of Data Literacy, Governance, and Utilisation

Despite having access to a lot of data, many supply chain teams struggle to utilise it effectively due to a lack of data analytics skills or a data-driven mindset. This results in poor decision-making, reduced efficiency, and, without proper data governance, a higher risk of inconsistent processes, leading to wasted resources.



2. Challenges in Adapting to Constant Change and Disruptions

Supply chains face constant changes and disruptions. To navigate these challenges, teams must be able to adapt quickly, manage risks proactively, and maintain strong communication with suppliers. However, many teams lack the necessary agile project management skills to respond efficiently to these shifts, resulting in delayed responses and operational bottlenecks.



3. Struggling to Adopt Emerging Technologies and Automation

Technologies like automation and Al have the potential to drastically improve efficiency, reduce costs, and enhance decision-making. However, many supply chain teams are slow to adopt these advancements due to a lack of technical expertise, fear of disrupting existing processes, or difficulty integrating new systems. This hesitation to evolve can result in missed opportunities and reduced competitiveness.





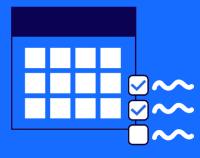
Capabilities to Focus on for Impact

Key Skills to Drive Success within Supply Chain



1. Developing Strong Data Analytics and Governance Capabilities

To overcome inefficiencies, supply chain teams need to prioritise data literacy and analytics skills. This involves training teams to interpret and leverage data effectively, leading to better decision-making, higher efficiency, and reduced waste.



2. Enhancing Agility and Project Management Skills

Supply chain teams must become more agile in responding to constant changes and disruptions. This involves building strong risk management strategies, improving collaboration with suppliers, and adopting agile project management techniques to adjust quickly to market fluctuations and supply chain shocks.



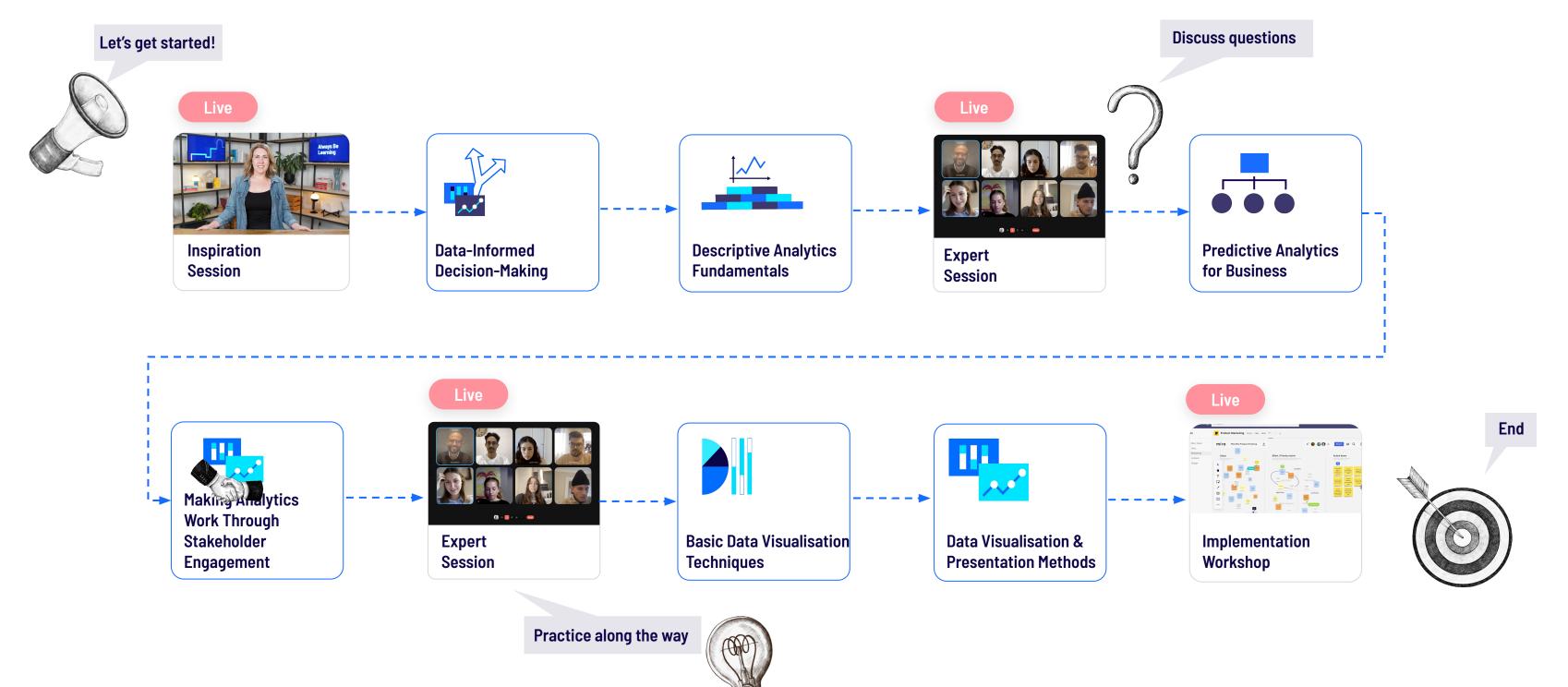
3. Al for Innovation and Automation

To stay competitive, supply chain teams must fully embrace emerging technologies like automation and Al. This requires a mindset shift toward innovation and the development of skills necessary to integrate these technologies without disrupting existing operations.



1. Data Analytics and Governance Capabilities

Learning Path Example



1. Data Analytics and Governance Capabilities - Modules Overview

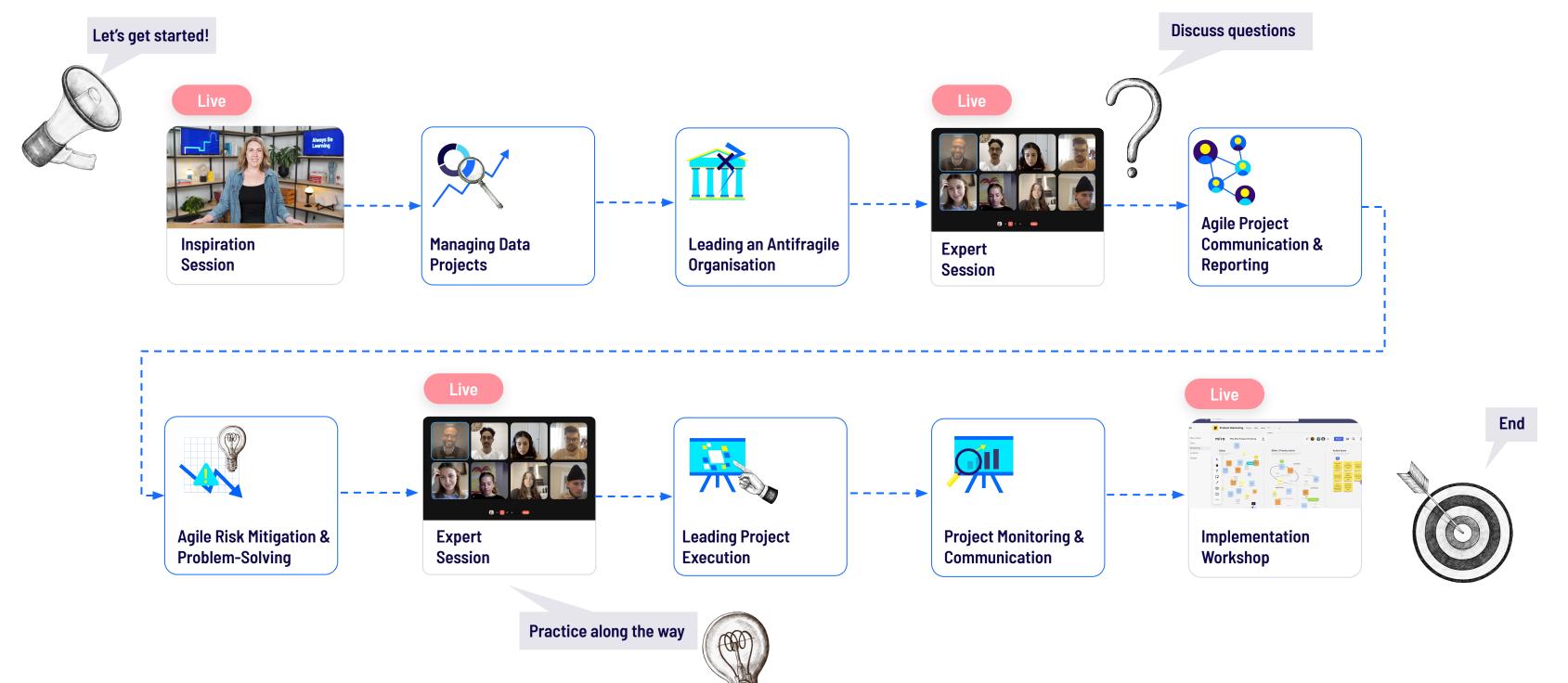
Module	About	Focus Skills	Lessons
Data-Informed Decision-Making	Use data insights for smarter decision-making Cultivate a data-informed mindset, gaining the ability to classify and dissect decision-making.	 → Data-Informed Mindset → Data-Driven Decision-Making → Strategic Thinking 	 → Classifying decision-making → Dissecting a decision → Becoming data-informed → Data-informed organisation
Descriptive Analytics Fundamentals	Uncover data stories like a pro Examine and summarise data to gain insights and understand patterns. Interpreting charts and correlations and constructing a KPI tree for data-driven insights.	→ Data Literacy→ Data Analytics→ Measurement Strategy	 → Evaluating descriptions → Reading charts and correlations → Building a KPI tree → Case study & Lab
Predictive Analytics for Business	Unveil the future with predictive proficiency Explore machine learning types and applications, focusing on predictive modelling techniques like classification and regression.	 → Machine Learning → Predictive Analytics → Business Analytics 	 → Machine learning applications → Predictive modelling: Classification and Regression → Case study & lab
Making Analytics Work Through Stakeholder Engagement	Empowering data: Bridging insights and stakeholders Learn about data roles, teams, and engaging stakeholders. Improve collaboration and results.	 → Data Projects → Data Capabilities → Stakeholder Management 	 → The data roles → Data team models → The stakeholder engagement process → What can you do better
Basic Data Visualisation Techniques	Crafting insights: The power of visual elegance Discover different types of graphs, learn how to explore and explain data, and use decluttering and highlighting techniques to share findings clearly and powerfully.	→ Exploratory Analysis→ Decluttering & Highlighting	 → Mastering the basic types of graphs → Exploratory vs. explanatory analysis → Decluttering & highlighting → Data visualisation guide
Data Visualisation & Presentation Methods	Compelling visuals: Communicating data with impact Learn how to organise data clearly and create visually engaging presentations that leave a strong impact using the principle of separation and improved slide design.	→ Slide Design→ Data Presentation→ Data Visualisation	 → The principle of separation → Understanding slide design → Data visualisation guide



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2. Agility and Project Management Skills

Learning Path Example



2. Agility and Project Management Skills - Modules Overview

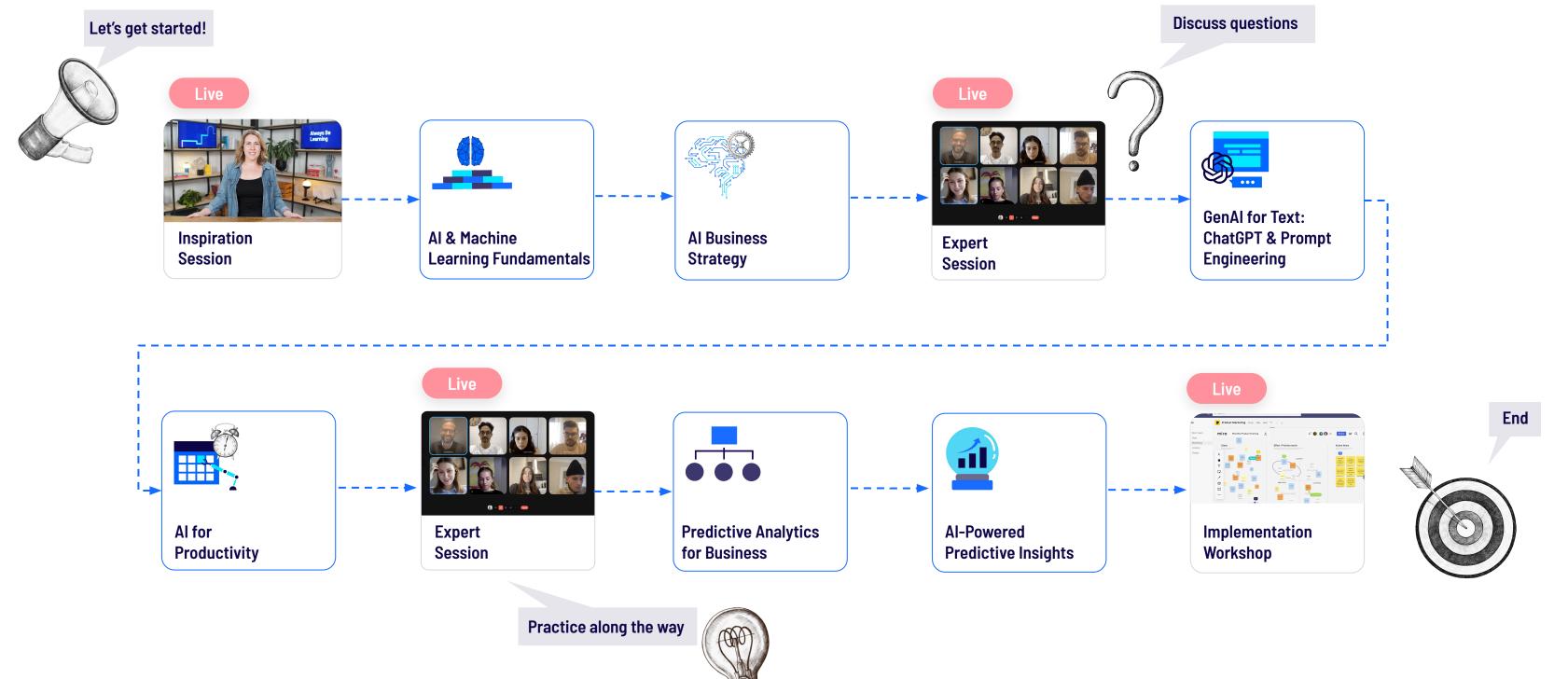
Module	About	Focus Skills	Lessons
Managing Data Projects	Guiding data ventures with expertise Learn to tell projects from processes, put data plans into action, pick key data uses, and build a strong review system.	→ Data Projects→ Change Management	 → Projects vs. processes → Understanding operationalisation → Prioritising data use cases → Implementing a review process
Leading an Antifragile Organisation	Resilient leadership for digital success Discover principles and tactics that empower your organisation to thrive amid uncertainty and change, fostering agility and adaptability.	→ Leadership→ Change Management→ Digital Transformation	 → Complex and complicated systems → Fragile vs. antifragile → Your responsibility as a leader → Plan of attack: Mapping your desired change
Agile Project Communication & Reporting	Agile: Data-driven updates & clear comms Gain proficiency in project communication, utilising Al-generated charts, seamlessly track project progress, and ensure alignment with customer requirements.	 → Agile Metrics → Agile Chart Creation → Agile Project Visuals 	 → Charts, metrics, and monitoring → Communicate deliverables and customer needs → Burn-down charts & updates → Adapt to different audiences
Agile Risk Mitigation & Problem-Solving	Agile: Unblock & solve for project success Amplify your project's success through iterative refinement. Unearth potential risks and obstructions, and adeptly apply problem-solving frameworks to pave the way for consistent success.	 → Risk Identification & Prioritisation → Problem-Solving → Relationship Management 	 → Task conflicts vs. relationship conflicts → Identify risks and communicate risk prioritisation → Proactive risk mitigation & Problem-solving frameworks → Design a team working environment that fosters trust
Leading Project Execution	Guiding projects, shaping culture, leading success Learn resource management, how to align projects with company culture, and define your management style to lead successful projects.	 → Leadership & Collaboration → Business Intelligence → Company Culture Awareness 	 → Resource management → Projects and company culture → Project management style → Leadership capabilities
Project Monitoring & Communication	Ensure the project plan goes off without a hitch Learn how to monitor project progress, maintain control, and foster effective project communication.	 → Monitoring → Documentation → Project Management Triangle 	 → Methods for monitoring and controlling quality → The art and science of communication → Communication strategies



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3. Al for Innovation and Automation

Learning Path Example



3. Al for Innovation and Automation - Modules Overview

Module	About	Focus Skills	Lessons
Al & Machine Learning Fundamentals	Understand AI and Machine Learning basics Grasp the essentials of Artificial Intelligence and Machine Learning, unlocking the potential to make informed business decisions and harness transformative technologies.	 → Al Mindset → Al Application → Scoping Projects with Al 	 → What are AI and ML? → Types of ML and AI → Applications of AI & ML → Approaching AI projects
Al Business Strategy	Create an effective AI strategy Develop strategic acumen in integrating AI to drive business growth, exploring how AI aligns with organisational objectives for a competitive edge.	 → Scoping projects with AI → Skills and Team Mapping → AI Infrastructure and Governance 	 → Define the problem statement → Data Infrastructure → Organisational Infrastructure → Governance
GenAl for Text: ChatGPT & Prompt Engineering	Use text AI to craft compelling content Dive into the world of AI-driven text generation with ChatGPT. Learn how to use prompt engineering to create engaging content and boost customer engagement.	 → LLM Applications and Systems → Al Ethics → Prompt Engineering 	 → What are LLMs? → LLM applications → Prompt engineering → LLMs at scale
Al for Productivity	Boost efficiency with Al Streamline operations and amplify efficiency using Al-powered solutions. Explore how Al can enhance productivity across various business functions.	 → Al Mindset → Al Application → Scoping Projects with Al 	 → The mindset for automation → Al for personal productivity → Team productivity → Operational and organisational productivity
Predictive Analytics for Business	Unveil the future with predictive proficiency Explore machine learning types and applications, focusing on predictive modelling techniques like classification and regression.	 → Machine Learning → Predictive Analytics → Business Analytics 	 → Machine learning applications → Predictive modelling: Classification and Regression → Case study & lab
Al-Powered Predictive Insights	Anticipate with Al analytics Embrace the future with predictive analytics. Learn how to use data-driven insights to anticipate trends, optimise strategies, and make proactive decisions.	 → Predictive Analytics → Prescriptive Analytics → Scoping Projects with Al 	 → Predictive model → Creating Al prediction models → Model evaluation → Using the predictions



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Other Capabilities for Supply Chain

Change Management



Leading an Antifragile
Organisation



Leading Change Management



Persuasive Digital Communication

Data Storytelling



Frameworks for Crafting Engaging Data Stories



Enhancing Data Stories with an Audience-Centric Approach



Presenting Analytical Findings

Other Data Capabilities



Building a
Data Culture



Hypothesis Testing & Statistical Inference



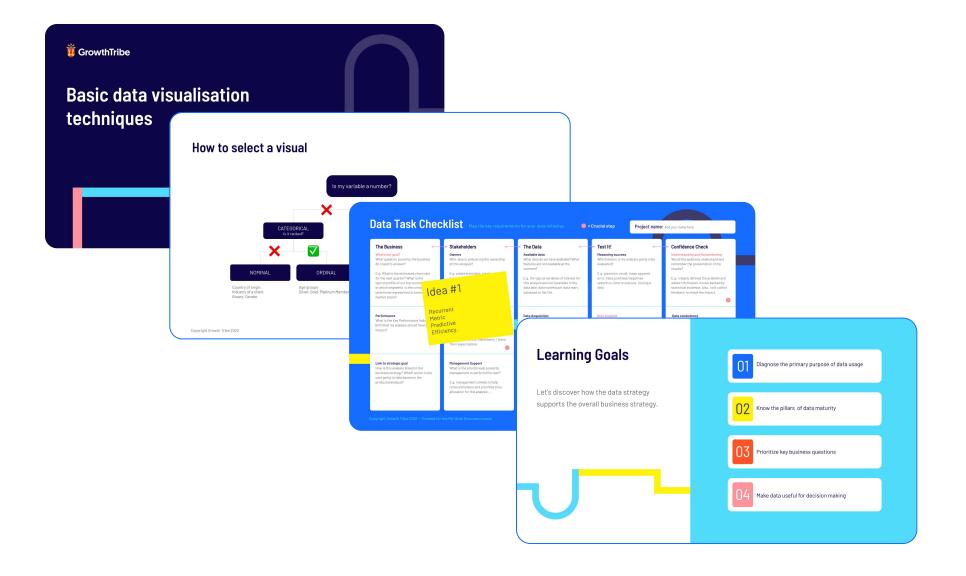
Case-study

Key Challenge

The key challenge was the need for the Supply Chain team to strengthen their ability to effectively harness data in their day-to-day operations. A gap in skills such as data analysis, data usage, storytelling, and decision-making hindered the team's ability to make informed, data-driven decisions, impacting overall performance.

The Solution

Growth Tribe designed a tailored, blended learning experience, incorporating interactive workshops, on-demand modules, and downloadable frameworks. This comprehensive learning experience ensured that participants could apply what they learned immediately, thereby enhancing their data skills, improving data storytelling, and fostering better communication and collaboration within teams.





The Impact

Increased confidence & engagement at work.

79%

Reported increased contributions to their team and the company.

70%

use their new data skills on a daily or weekly basis.



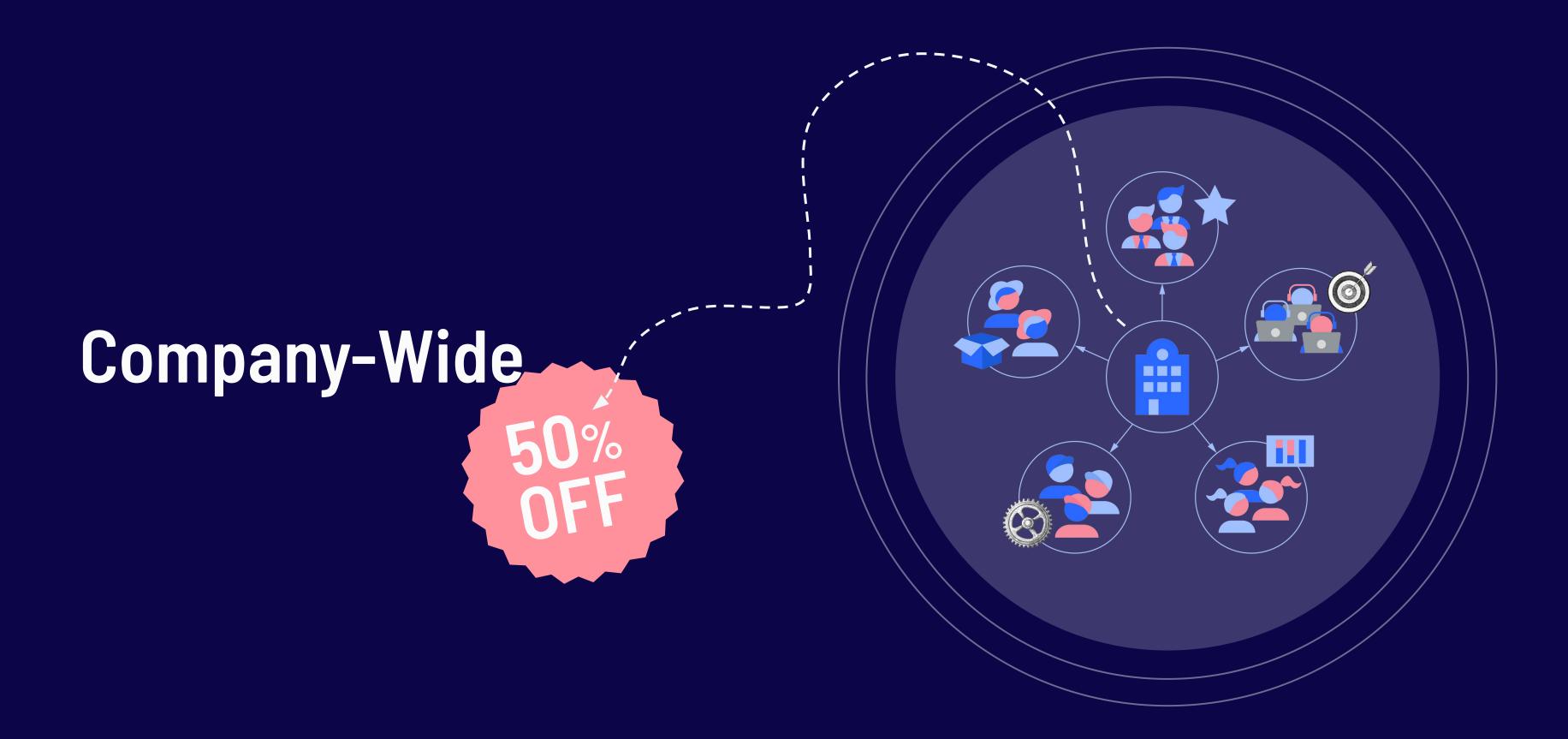
Increased workforce retention & potential

77%

Significantly increased their confidence in data handling and analytics tasks.

"The overall experience was positive I think it's a good mix of the eLearning part of people can do in their own time and in their own pace combined with a Very effective implementation work session. So that's a good thing. The feedback that I got from people is that they find it a positive one as well."









The Top 6 Challenges We Usually See Across Companies

Common Obstacles That Impact Performance



1. Power Skills Development Gaps

The focus on power skills—such as emotional intelligence, adaptability, and critical thinking—remains a significant challenge for L&D teams. Many organisations find it difficult to integrate these essential soft skills into their training programmes effectively. Employees often receive insufficient opportunities to practice and develop these skills in real-world scenarios, leading to a workforce that may excel in technical competencies but lacks the interpersonal skills necessary for collaboration and leadership.



2. The Al Integration Dilemma

L&D teams struggle to effectively integrate AI technologies into their learning ecosystems. While 2024 saw increased AI experimentation, many organisations lack a cohesive strategy for scaling AI adoption across the enterprise. This results in isolated use cases rather than transformative change, leaving L&D unable to fully leverage AI's potential for personalised learning experiences, content creation, and data-driven decision-making



3. Cross-Functional Collaboration and Communication

Organisations often face difficulties in fostering effective collaboration across departments, which can impede overall productivity and innovation. The lack of unified communication platforms leads to misunderstandings and project delays, as team members may feel isolated or disconnected from broader organisational goals. This challenge is exacerbated in hybrid work environments,





The Top 6 Challenges We Usually See Across Companies

Common Obstacles That Impact Performance



4. Digital Transformation and Technology Adoption Gap

This gap leads to underutilisation of valuable resources and hinders innovation. The challenge extends to developing a cultural shift towards continuous learning, ensuring that employees across all functions can leverage new technologies to enhance decision-making and drive value. Without addressing this issue, companies risk falling behind in a rapidly evolving digital landscape.



5. Measuring Impact and Return on Investment

Companies struggle to demonstrate the tangible impact of various initiatives on business outcomes. Despite the growing importance of data-driven decision-making, many leaders lack access to crucial metrics to guide their practices. This data deficiency hinders the ability to create personalised experiences, identify skill gaps, and prove the value of investments to stakeholders. The challenge extends to integrating data from different departments with broader business metrics.



6. Resistance to Change and Psychological Safety

Organisations often face resistance to change, stifling innovation and adaptability. This is compounded by a lack of psychological safety, where fear of negative consequences inhibits open communication and idea-sharing. To foster a growth mindset, it's crucial to create an environment where employees feel secure in taking risks, learning from mistakes, and viewing change as an opportunity for development. This culture of psychological safety and embracing change enables growth.



And much more to cover your needs

Want to know more? Get in touch!



Power Skills

Essential interpersonal abilities, such as emotional intelligence and adaptability, that enhance collaboration and drive effective leadership in diverse workplace environments.



Α

Focuses on understanding artificial intelligence applications, enabling employees to leverage data-driven insights and automation for improved decision-making and operational efficiency.



Agile

Agile methodologies promote flexibility and responsiveness in project management, empowering teams to adapt quickly to changes and deliver value through iterative processes and continuous improvement.



Communication

Effective communication skills foster clarity, collaboration, and engagement within teams, ensuring that messages are conveyed accurately and fostering a culture of open dialogue.



Digital Innovation & Literacy

Equip employees with the skills to navigate emerging technologies, fostering creativity and enhancing problem-solving capabilities in a rapidly evolving digital landscape.

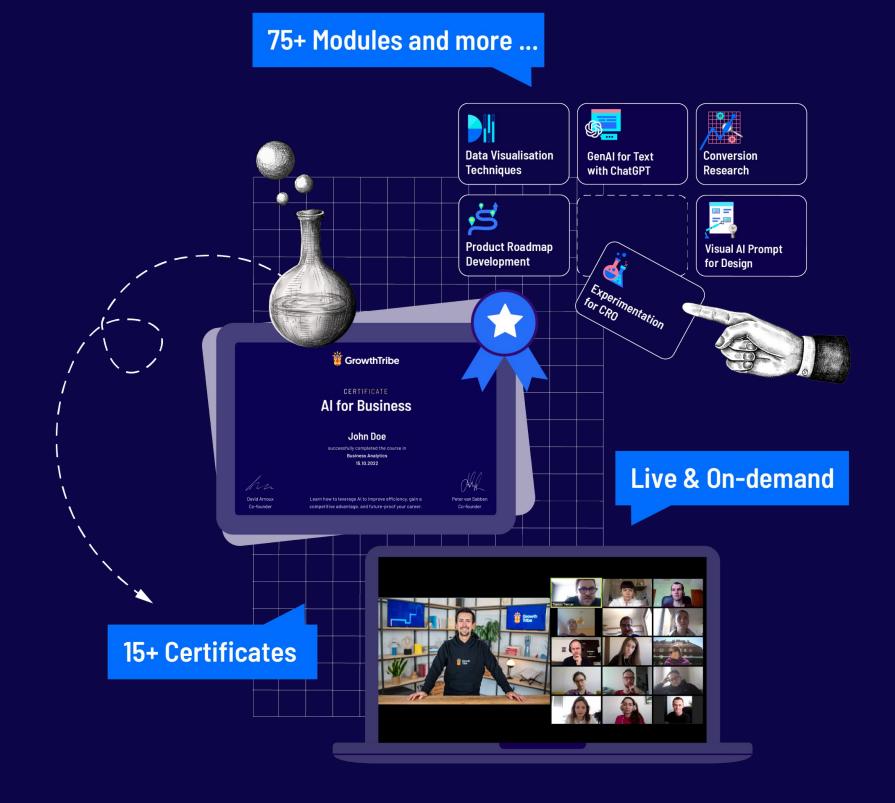


Business Strategy

Business Strategy training focuses on aligning organisational goals with actionable plans, equipping teams to analyse market trends and make informed decisions for sustainable growth.



A Bit More About Growth Tribe





GrowthTribe

Growth Tribe upskills individuals and teams to boost business performance with actionable skills in A.I. & Data, Digital & Growth Marketing, Digital Leadership & Business Skills.

How?

In an era where digital proficiency is paramount, Growth Tribe ensures your teams stay relevant and future-proof with blended learning. We provide actionable, practical training that equips your workforce with the skills needed to navigate and thrive in the digital landscape.

35.000+

Global Alumni 1000+

Companies Trained



#5 Ranked EdTech company in Europe 9/10

Satisfaction score for our corporate programmes.































LABFRESH









Hello Print













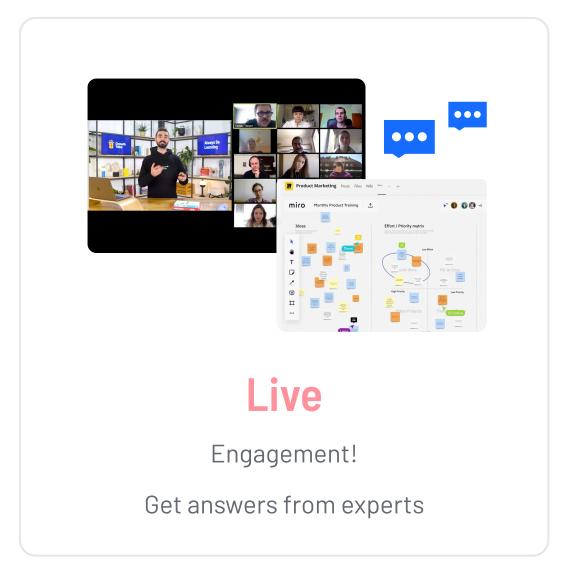
Choose a Format Adapted to Your Needs

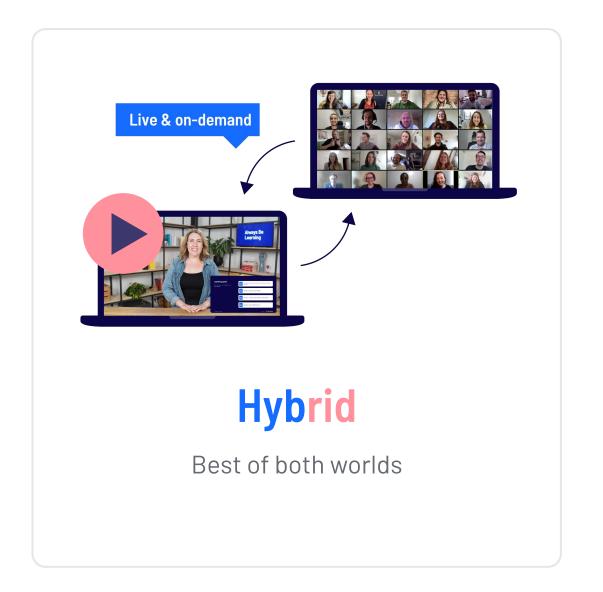


On-demand

Scalability!

Learn at your own pace



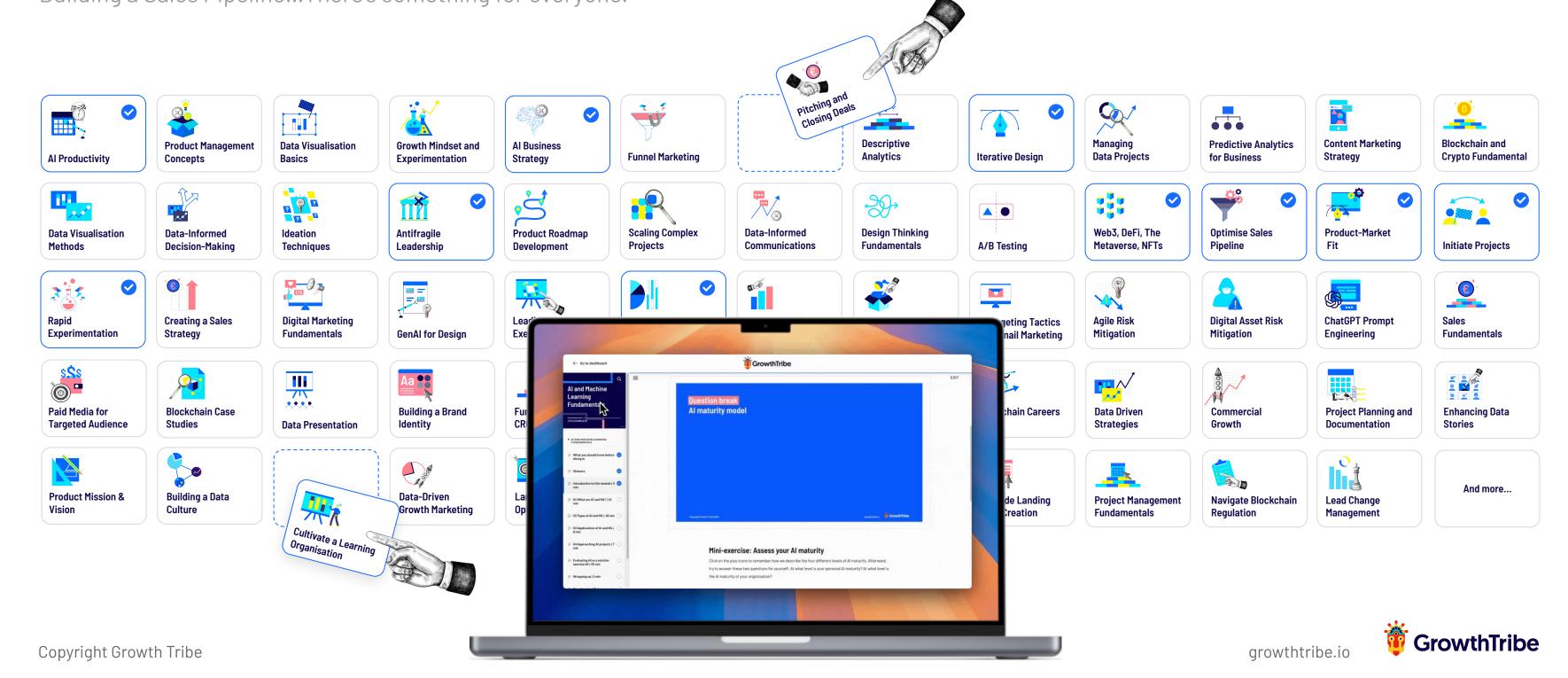


93% Completed in time **9/10** Satisfaction score



Our Learners Experience Continuous Learning Through Our On-Demand Platform

Each module provides a burst of knowledge on high-value topics like AI for Productivity, Design Thinking, and Building a Sales Pipeline...There's something for everyone.



Add Interactive Live Sessions Led by Experts Trainers

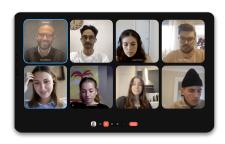


Inspire & Kick-off

Inspiration Session

Max 150 people

A 1.5-hour live keynote designed to introduce your team(s) to Growth and Marketing, Data & AI, or Leadership Mindset. Leaving them with a new mental toolkit to tackle business challenges.



Engage & Discuss

Expert Session

Max 25 people

An exclusive 1-hour Q&A with the course's Subject Matter Expert.
Your team can ask questions and brainstorm on applying the learnings directly to their roles.



Behaviour Change

Implementation Workshop

Max 25 people

A 3-hour workshop to solidify learning and foster collaboration. Engage in quality discussion, share knowledge, and create a clear plan for how to implement your learnings. Includes intake calls and next steps for the manager and team.

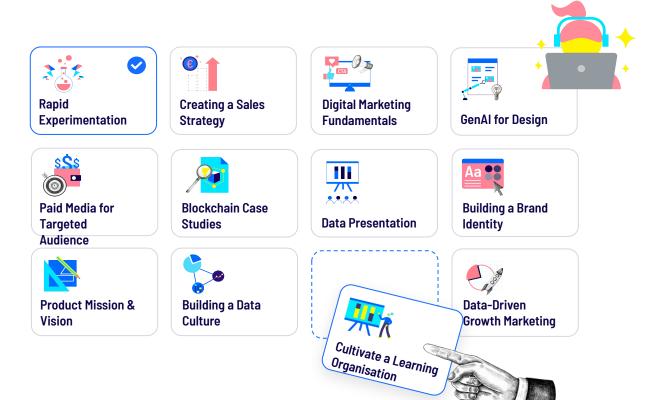
Giving Your Teams the Best of Both Worlds

Blend on-demand modules with live sessions for a more impactful learning experience.

On-demand modules

Make learning relevant and more effective, by choosing the modules that fit your team's needs and goals best. With our **library of 75+ modules**, there's something for everyone.



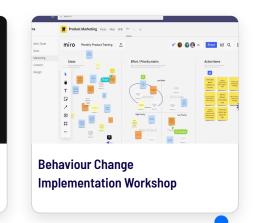


Live sessions

Supercharge your team's learning with interactive live sessions. These sessions enhance collaboration, build trust, and ensure your team can **implement skills in real time**, making training more engaging and effective.







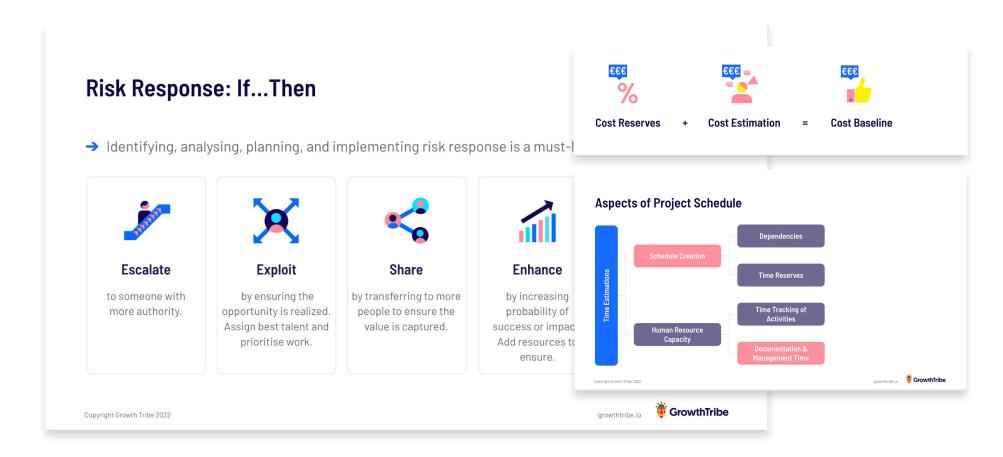


of participants complete our courses within the desired timeframe. The industry average for on-demand courses lies around 15%.

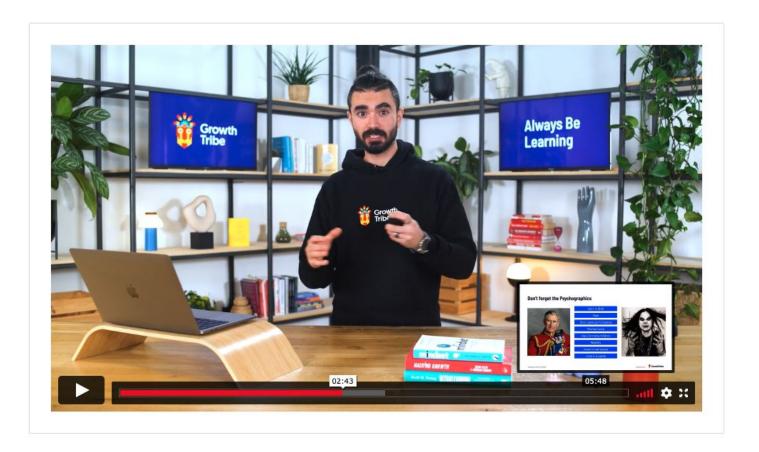


How Do We Keep the Learners Engaged?

We produce in-house content with experts from the field to make sure learning is relevant, easy to follow and fun!



High-quality animations and slide design to make complex theory easy to grasp.



Bite-sized videos (with subtitles) of 15 minutes to cover the key concepts in a personal and professional way.



Copyright Growth Tribe

We Help You Go from Learning to Implementation

Our **Live Expert Sessions** are designed to challenge your team to define clear action points and accountabilities throughout the learning journey.

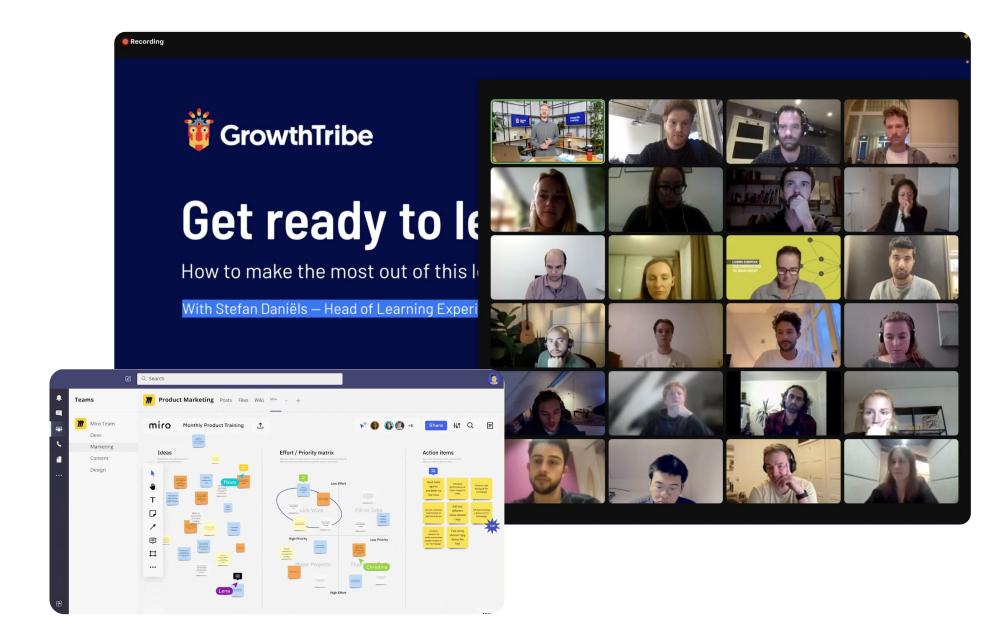


In a nutshell

- → 60 min Live Sessions
- → Expert Facilitators

Outcomes

- → A safe environment for the participants to share their learnings and reveal the organisational **blockers and accelerators**.
- → Inclusion of industry-specific use cases
- Open discussions to share learnings and findings from their respective markets/countries.



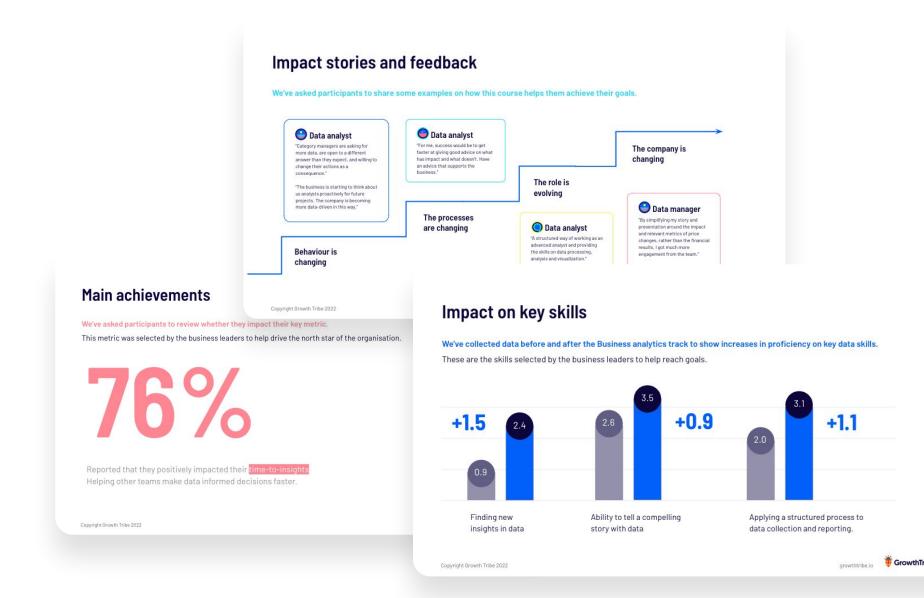


Measuring Impact & Sharing Learnings

How we show the impact of learning

Measuring the impact of learning is hard and often overlooked. We think it's essential to align learning efforts with business goals and to help improve the learning experience for your team and others moving forward.

- 1. Collect qualitative insights through surveys.
- Conduct short interviews with several participants.
- 3. Write stories/case studies of how the impact was achieved.
- 4. Provide an impact report that can be shared within the organisation.





Hendrik Jan Roel



We have a very long and prosperous relationship with GT. An essential partner for our path to Growth.



Marcel Zuidam CEO



As NN Bank we are very happy with the outcome of the scan and found the insights very useful. This was exactly what we needed to determine which digital capabilities we needed to prioritise for upskilling.



Hugo Raaijmakers



Global Head of Platform Innovation

Growth Tribe is part of our digital transformation programme. The training they have provided to teams is of extremely high quality and catered to our business context. I would highly recommend them to anyone!



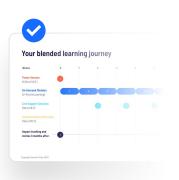
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Discover The Power of a Custom-Built Learning Journey How Does it Work?

We'll work with you to identify knowledge gaps and create a custom learning solution.

-Identify your needs

Collaborating with key stakeholders, we assess the skills needed and consider the budget and time you have available to reach your goal.



Add live sessions

Decide how many and which live sessions your team would need to ensure maximum collaboration and accountability.



Review proposal

We will send you a proposal, outlining your personalised learning journey, and refine it accordingly.

-Measure impact

We measure and provide insight reports into learners' progress, performance and business outcomes.

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Select your modules

Based on your needs, you can start from a recommended learning journey or choose your own modules from our **75+**

module catalogue.



-Craft your journey

Following consultation with a learning designer, we will create your personalised learning journey.



-- Deliver and monitor

Your programme is prepared and delivered. We'll provide reporting and nudging along the way to make sure everyone stays on track.



GrowthTribe

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Trusted by Global Leaders in Digital

871

People trained in **Data Analytics & Data Visualisation**

PHILIPS

865

People trained in **Growth Marketing & Experimentation**



234

People trained in **Digital** marketing



179

People trained in **Growth Marketing**



172

People trained in **Digital Leadership**



465

People trained in Innovation & Experimentation



139

People trained in **Data Fundamentals**



75

People trained in **Digital Leadership**





Trusted by Leading Brands



Ronald Voorn Ex-CMO

Now that I'm writing this blog post, a couple of days after the course, there's only one way to describe my experience: 'WOW'.

I've never attended such an interesting course in my life!



Louise Van HeesCustomer Lead Innovation
Team

What a great course! Feels like I have had a whole semester of courses in just 2 days. So much great knowledge and insights. If you want to be ahead of the crowd, sign up!



Lizbeth CastilloHead of I2M Excellence

Best training for someone who knows very little about Al cause it has the balance between explaining the basics together with what a business needs for its implementation. Demonstrating some of the shelf Al tools is a needed plus to the training.

Trusted by Leading Brands



Software Improvement Group

Enhanced our understanding and application of new technologies and processes. It added valuable insights to our knowledge base and provided a solid foundation for integrating Al into our operations. This course is an excellent primer on Al and its practical applications.



VMI Group

Increased enthusiasm about AI and its potential. Learning how to use AI to boost productivity and gain predictive insights.



StudyPortals

Easy to follow and provided practical tools and examples. It helped us understand the basic foundations of how Al works but also equipped me with tools to create solutions independently.



Case-Studies & Customer Success Stories



Unilever - Ice Cream Business Group

We upskilled 865 of Unilever's marketers globally on experimentation skills and managed to help them launch experiments and increase their performance. With a satisfaction score of 9.3, this was one of the most enjoyable learning experiences the teams ever had. On top of that, they reported a 68% faster time to market after implementing new best practices.





ING - Platform Innovation

We successfully implemented an innovation programme for over 475 ING experts in five different countries around rapid experimentation. By introducing a new mindset and way of working, we enabled teams and individuals to achieve tangible outcomes. The process was executed effectively, and as a result, ING's mortgage team witnessed significant improvements in their data. The mortgage department experienced a remarkable 56% increase in leads, while loan accounts saw an impressive uplift of up to 87.9%.





Philips - Data Programme

Philips achieved remarkable results by leveraging Growth Tribe's Data Analytic Foundation Programme. Through an open enrolment programme, 450 employees were successfully upskilled, while 216 teams received intensive coaching, allowing them to immediately apply their newfound knowledge in their daily tasks. The programme's impact was impressive, resulting in a total of 871 highly-skilled employees within a span of 24 months. This development has equipped Philips with enhanced capabilities to deliver professional insights, employ advanced analytics, and drive customer-centric strategies.



Customer Success Stories



"The training Growth Tribe provided to our teams is of extremely high quality and catered to our business context. I would highly recommend them to anyone looking to transform their business through education!"

Hugo Raajmakers

Global Head of Platform Innovation @ ING

ING D



Noortje van Genugten

Ahold Delhaize

Data Analytics Director

"The biggest improvement I see is that analysts are seeing the bigger picture of their role. They are much more systematic in both working with stakeholders and carrying out their analysis. Furthermore, they are more enthusiastic about new techniques, and have improved their data storytelling."



Ready to reduce the skill gap?

Book a call with a learning consultant now!

